

Job Description

Position: Senior Manager/Manager- Fruits &Vegetables (F&V)

Location: Anywhere in India

Industry: FMCG/ Food Processing

Job Summary:

We are looking for a dynamic and experienced Fruits and Vegetables Sourcing Manager to oversee the sourcing operations for our forthcoming IQF (Individually Quick Frozen) unit and processing facilities. The ideal candidate will have a strong background in procurement, supplier management, and supply chain operations, particularly within the frozen food industry.

Responsibilities:

1. **Supplier Management:** Identify, evaluate, and onboard suppliers of fresh fruits and vegetables for the IQF unit and processing facilities. Develop and maintain strong relationships with suppliers to ensure quality, reliability, and cost-effectiveness.
2. **Sourcing Strategy:** Develop and execute sourcing strategies to meet production requirements while optimizing costs, quality, and lead times.
3. **Quality Assurance:** Collaborate with quality assurance teams to establish and maintain stringent quality standards for incoming raw materials. Conduct regular audits and inspections of suppliers to ensure compliance with quality requirements.
4. **Contract Negotiation:** Negotiate contracts, pricing agreements, and terms with suppliers to secure favourable terms and conditions for the company.
5. **Inventory Management:** Work closely with production and inventory teams to manage inventory levels, forecast demand, and ensure availability of raw materials for production.
6. **Supply Chain Optimization:** Continuously evaluate and optimize the supply chain for efficiency, cost-effectiveness, and sustainability.
7. **Risk Management:** Identify potential risks in the supply chain (e.g., supply shortages, quality issues) and develop contingency plans to mitigate risks and ensure continuity of supply.
8. **Market Analysis:** Stay informed about market trends, pricing dynamics, and regulatory changes affecting the fruits and vegetables industry. Use market insights to inform sourcing decisions and strategies.
9. **Cross-functional Collaboration:** Collaborate with cross-functional teams, including production, quality assurance, logistics, and finance, to ensure alignment and effective execution of sourcing strategies.

10. Reporting: Prepare regular reports and performance metrics related to sourcing activities, supplier performance, cost savings, and other key indicators.

Qualification and Experience:

3 years Diploma/ B. Sc. (4 years)in Agri /Horti/ B Tech/ M. Tech from recognized university with minimum 10 years of active & valid experience in sourcing of fruits & vegetable/ Any graduate with minimum 20 years of active & valid experience in sourcing of fruits & vegetable.

Requirement:

1. Strong knowledge of fruits and vegetables sourcing, including seasonality, quality standards, and supplier networks.
2. Experience in contract negotiation, supplier relationship management, and vendor performance evaluation.
3. Analytical skills to interpret data, conduct market analysis, and make data-driven sourcing decisions.
4. Excellent communication, negotiation, and interpersonal skills.
5. Ability to work independently, manages multiple priorities, and drive results in a fast-paced environment.
6. Proficiency in Microsoft Office suite (Word, Excel, and PowerPoint) and supply chain management software/tools.
7. Knowledge of food safety regulations and quality assurance practices is a plus.
8. Willingness to travel for supplier visits, industry events, and market research.

Benefits:

1. Competitive salary package
2. Health insurance and other benefits as per company policy.
3. Collaborative and dynamic work environment.